

FalconDirect

Instructions for using our Motorola On-Line catalog

There is only one place we can advertise pricing on Motorola commercial and professional 2-way radio products and that is at <http://falcon.radio-dealers.com>. You can obtain product and pricing information at any time – even order on line. The prices listed are MSRP and may be subject to quantity discounts or special offers such as the Buy Five, Get One FREE on the DTR650.

Let's visit the site together to see how it all works. Before going to the above web address, print a copy of this page so that you will have your instructions readily available.

OK, now let's go to web site above. At the top right side of the web page. Click on the “Register” selection, then fill in the information requested. The only required information is your City and State, your email address, your user name and a password you select for initial entry and future use. If you wish, you can use the User Name of *Hopalong* and the Password of *Cassidy*. You will then be instructed to “click here” for access to the catalog.

At the top of the page, you will see a heading for “2-way radios and systems”. Click on that heading. A picture of a fireman will appear. Let's assume you are looking for information on the DTR650 portable radio. Click on “Portables” above the picture of the fireman. A complete listing of all available portable radios will appear. Scroll down the the DTR650 and click on the selection for the information you want to know (except price).

While you are still on the DTR650 information page, you can get the price by typing in the model number of the product (DTR650 in this example) in the “Quick Search” block at the left side of the page. Let's do that now.

As you can see, the price of the DTR650 is \$400. You can buy it on-line by clicking on the Buy Now button. Just for fun, let's go through the order process. Don't worry – you will not be charged for this little experiment. Here we go – click on the Buy Now button. Now you can change the quantity, continue shopping, or check out (that means ORDER). Let's check out. It's OK, this still hasn't cost you anything.

You will now be asked to fill in your name and address – nothing personal – just need to know who and where to ship. After completing and continuing to the next step, you will be asked to choose a shipping option. Isn't this neat! Your shipping charges are calculated automatically! Just for fun, select UPS Ground and move to the next step. This is where it starts to get serious.

Fill in your credit card information now. It's OK. Note the statement above the credit card information - **Your credit card will not be charged until your order has been processed.** Go ahead and click on “Submit Order”. We will be emailed a copy of your order. It will NOT be filled until we call you with current prices. There may be quantity discounts or special offers applicable.

You can now exit the catalog. Now, there is just one other thing to do. Give us a call at 800.489.2611 or email sales@falcondirect.com to let us know that you would like to know current pricing on the item selected. We'll take it from there.

The Falcon Team – *At your service!*