



## Things you ought to know!

Our business primarily involves wireless products and services for public safety users. We have a very simple philosophy regarding the selection of a qualified vendor and associated offerings. *The main requirement for any communications system is to be able to talk, whether in a vehicle or on foot, when required, to the person or persons desired with the highest level or reliability, at minimal cost. EVERYTHING else is secondary!*

With that basic concept in mind, we thought it might be worthwhile to share a few thoughts that might be of interest, beginning with the new technical standards relating to narrow band and digital communications upgrades. To set the record straight, we have prepared information that will tell you in clear, concise language just exactly what must be done, by whom, and when. For additional information, please visit [www.info4u.us/facts.pdf](http://www.info4u.us/facts.pdf). For more useful information, please visit [www.info4u.us/WhyDigital.pdf](http://www.info4u.us/WhyDigital.pdf).



The number one problem for the majority of public safety communications users is the need for reliable portable communications in buildings and/or fringe areas. We have a simple and affordable solution for this requirement. It's called *RoadTalk Pro!* Once you have *RoadTalk Pro* installed in your vehicles, you'll never have this problem again! Better yet – you'll never have to buy another mobile radio!

The *RoadTalk Pro* transponder unit can be used as a supplement to a conventional 2-way mobile radio or it can be used as an alternative to a mobile radio with full repeater capability on up to 32 channels in a simple RF package that is no larger than an ordinary mobile radio!

The *RoadTalk Pro* system eliminates the need for dual control heads, or separate radios in the front and back of the ambulance while simultaneously giving your handheld radios the talking power of a mobile. This is a truly efficient and affordable system. Additional information is available on line at [www.info4u.us/RoadTalk.pdf](http://www.info4u.us/RoadTalk.pdf).

There are other areas of potential liability where a relatively minor investment can give you better administrative control and reduced litigation exposure. Additional information on products that can reduce litigation can be found at <http://falconinfo.blogspot.com> in our September 13, 2008 EMS News posting. This is the kind of information you'll find nowhere else!

In conclusion, we invite you to visit our web page especially for EMS operations at [www.medicradios.com](http://www.medicradios.com). and to sign up at our Blog (<http://falconinfo.blogspot.com>) to get the latest information on items of interest as they are released. We look forward to serving you!

*Burch H. Falkner*