



Things you ought to know!

Our business primarily involves wireless products and services for public safety users. We have a very simple philosophy regarding the selection of a qualified vendor and associated offerings. *The main requirement for any communications system is to be able to talk, whether in a vehicle or on foot, when required, to the person or persons desired with the highest level or reliability, at minimal cost. EVERYTHING else is secondary!*

With that basic concept in mind, we thought it might be worthwhile to share a few thoughts that might be of interest, beginning with the new technical standards relating to narrow band and digital communications upgrades. To set the record straight, we have prepared information that will tell you in clear, concise language just exactly what must be done, by whom, and when. For additional information., please visit www.info4u.us/TheFacts.pdf. For more useful information, please visit www.info4u.us/WhyDigital.pdf.



The number one problem for the majority of public safety communications users is the need for reliable portable communications in buildings and/or fringe areas. We have a simple and affordable solution for this requirement. It's called *RoadTalk Pro!* Once you have *RoadTalk Pro* installed in your vehicles, you'll never have this problem again! Better yet – you'll never have to buy another mobile radio! Additional information is available on line at www.info4u.us/RoadTalk.pdf. Check it out – you'll be glad you did!

Now the question is *how do you pay for all this new technology?* Grants are drying up, budgets have been cut. Things are tough! How do you deal with changing times? *You get creative!* One of the things you can do is cut expenses and improve efficiency through better administration procedures. Vehicle tracking, coupled with tightened administrative policies saves a lot more than it costs. Additional information is available on our NavMan system at www.info4u.us/EZ-Trak.pdf.

Speaking of paying – we don't have to tell you what the cost of vandalism and theft is costing your community and your department. We've developed a new crime fighting tool that can dramatically reduce activities by cooper thieves, drink box pilferers, and unattended premise thieves. We call it the *CrookCatcher* – designed and built right here in Alabama! Additional information is available at www.info4u.us/CC2.pdf.

Thinking about new vehicle cameras? Think about getting the best from Safety Vision and Falcon Direct. Additional information is available at www.info4u.us/svc.pdf. You CAN have the best for less!

In conclusion, we invite you to visit our web page especially for law enforcement at www.lawmobility.com and to sign up at our Blog (<http://falconinfo.blogspot.com>) to get the latest information on items of interest as they are released. We look forward to serving you!

Burch H. Falkner