



## Things you ought to know!

Our business primarily involves wireless products and services for public safety users. We have a very simple philosophy regarding the selection of a qualified vendor and associated offerings. *The main requirement for any communications system is to be able to talk, whether in a vehicle or on foot, when required, to the person or persons desired with the highest level or reliability, at minimal cost. EVERYTHING else is secondary!*

With that basic concept in mind, we thought it might be worthwhile to share a few thoughts that might be of interest, beginning with the new technical standards relating to narrow band and digital communications upgrades. To set the record straight, we have prepared information that will tell you in clear, concise language just exactly what must be done, by whom, and when. For additional information, please visit [www.info4u.us/facts.pdf](http://www.info4u.us/facts.pdf). For more useful information, please visit [www.info4u.us/WhyDigital.pdf](http://www.info4u.us/WhyDigital.pdf).



The number one problem for the majority of public safety communications users is the need for reliable portable communications in buildings and/or fringe areas. We have a simple and affordable solution for this requirement. It's called *RoadTalk Pro!* Once you have *RoadTalk Pro* installed in your vehicles, you'll never have this problem again! Better yet – you'll never have to buy another mobile radio! Additional information is available on line at [www.info4u.us/RoadTalk.pdf](http://www.info4u.us/RoadTalk.pdf). Check it out – you'll be glad you did!

In the good old days, we just fought fires. Now we have all kinds of people who want to help us do our job better – like NFPA and OSHA, both of which require hearing protection for apparatus drivers and passengers (we call them vehicle intercoms). You don't have to comply, but it could get very costly if you are taken to court. If you decide you would rather be proactive rather than reactive, check out [www.falcondirect.com/intercoms](http://www.falcondirect.com/intercoms).

There are other areas of potential liability where a relatively minor investment can keep you in compliance with FCC, NFPA, OSHA and even ISO requirements. Additional information on products and services that can reduce litigation exposure and get you a better ISO rating can be found at <http://falconinfo.blogspot.com> in our September 23, 2008 Fire Department posting. This is the kind of information you'll find nowhere else!

In conclusion, we invite you to visit our web page especially for firefighters at [www.fireradios.us](http://www.fireradios.us) and to sign up at our Blog (<http://falconinfo.blogspot.com>) to get the latest information on items of interest as they are released. We look forward to serving you!

*Burch H. Falkner*