



## Thinking about New Radios?

We know you have lots of questions. Some people may be telling you that your old analog radios won't work on narrow band. That may not be true. Find out the true facts at [www.info4u.us/NBFacts.htm](http://www.info4u.us/NBFacts.htm).

Worse yet, some people may be telling you that you have to convert to digital before the end of 2012. This is another classic piece of bad information as you will learn when you visit [www.info4u.us/Doofus2012.htm](http://www.info4u.us/Doofus2012.htm).

Most troubling of all is the sales person that misleads you into selecting a proprietary communications upgrade that locks you in to the products of a single manufacturer. That borders on being a criminal act! The fact is that you make yourself ineligible for federal grant money when you allow a vendor to select equipment that is not based on open architecture or interoperability with other radios in your area, whether they be analog or digital, regardless of brand. Check out [www.info4u.us/FundingFacts.htm](http://www.info4u.us/FundingFacts.htm) before you buy any 2-way radio!

If you are thinking about upgrading or adding a repeater, things can get REALLY complicated, unless you check out a special report at [www.info4u.us/NewRepeaters.htm](http://www.info4u.us/NewRepeaters.htm).

Things don't have to be complicated. Basically it is a matter of determining how far you need to talk, to whom, and what budget you have available. Any qualified vendor should be able to address your needs with this information. In the meantime, we invite you to read a special report that presents the true facts on analog and digital communications. You'll find it at [www.info4u.us/Analog\\_Planner.pdf](http://www.info4u.us/Analog_Planner.pdf).

Now, there is one more consideration that you will need to make before deciding to narrow band old radios or upgrade to new radios. It's called channel stepping. For additional information, go to [www.info4u.us/Stepping.htm](http://www.info4u.us/Stepping.htm).

Now, with all that behind us, this might be a good time to give you some practical numbers for budgeting a typical VHF system (UHF pricing will be comparable). Here they are!

Upgrade repeater to digital including FCC coordination fees, typical cost                   \$2,500

Add or replace a 16 channel analog portable (ICOM Model [F3001](#))                                 \$249

Add or replace a 128 channel display portable (ICOM Model [F3031S](#))                             \$499

Add or replace a 16 channel digital portable (ICOM Model [F3101D](#))                             \$399

Add or replace a 128 channel display portable (ICOM Model [F3161D](#))                         \$499

See [www.info4u.us/HTComp.pdf](http://www.info4u.us/HTComp.pdf) for additional information.

Add or replace a 128 channel analog mobile (ICOM Model [F5021](#))                                 \$349

Add or replace a 128 channel digital mobile (ICOM [F5121D](#))                                     \$499

Add or replace a rear mount digital mobile (ICOM [F5061D](#))                                     \$649

Installation and antenna not included.

See [www.info4u.us/MOBComp.pdf](http://www.info4u.us/MOBComp.pdf) for additional information.

If you would like more information on system planning, see [www.info4u.us/EZPlanner.pdf](http://www.info4u.us/EZPlanner.pdf) or just give us a call at 800.489.2611. In closing, we would like to point out that ALL radios offered herein are based on an open, non-proprietary standard. It's the right way to do business!