

User Price Guide

The purposed of an interoperable bridge is to link two different types of radios to allow communications between users of dissimilar devices. The connection of conventional analog radios is simple and inexpensive. These devices, known as *Cross band Repeaters* will be discussed later in this pricing guide. For now, our subject is that of connecting or bridging more complex systems including trunking, phone to radio and digital radio to analog radio requirements. The leader in the field for affordable and efficient interoperable bridges is New Communications Solutions (NCS).



The Model C250 is our most popular mobile interoperable bridge. It is ideally suited for connection to any device utilizing a connection delay required before message connection. This would include cellular phones with Push-To-Talk capability (Nextel, SouthernLINC or other PTT phones as well as most trunking radio systems and/or digital radio systems such as MotoTRBO, NXDN, or P25. The C250 also works with the Motorola DTR series digital radios.

The C250 has the ability to connect up to four cellular or radio devices. However, the most common application is for the connection of a Nextel mobile (preferable) or handheld phone linked to a VHF or UHF radio. This application involves only two devices, the digital phone/radio and the associated VHF or UHF radio. Virtually all brands of 2-way radio are compatible with the C250 including ICOM, Kenwood, and Motorola.

The C250 mobile bridge can be vehicle mounted and is designed for 12 volt operation. The proper cables for connection to the associated radios are included as part of our standard package priced at **\$1,495** (excluding radios, of course). You can purchase on line by holding down the *Ctrl* button on your keyboard and clicking on the EZ-Buy button above.



The QuickLinx-M (QLM) is our most popular fixed station interoperable bridge. The QLM uses the same basic switcher (C250) as the mobile device. The main difference is that the QLM is designed for AC power operation and includes mounting panels for rack mount or desk top operation. The QLM is **\$2,495** excluding the associated radios. Falcon Direct is an authorized reseller of most 2-way radio brands. If you need radios, just give us a call at 800.489.2611.

In addition to the NCS interoperable bridge devices, we also offer a completely self contained VHF analog bridge INCLUDING radios for just **\$1,795**.



The ICOM X-Band Repeater can be operated on both 110VAC and 12 VDC as a mobile or fixed station. Additional information is available on the Internet at www.info4u.us/XBand50.pdf. Information on the NCS products is available by holding down the *Ctrl* button and clicking on the applicable image above.