

To: VFD Association Members

From: Burch Falkner

Date: April 24, 2009

Re: AFG Grant information

Good morning!

As you know the AFG grant application closes on May 20th. This is a great opportunity to get the equipment and services you need to do your job a little better.

Of particular note is the DHS mandate for all federally funded equipment to be P25 analog narrow band and digital compatible. This could be an excellent opportunity to upgrade your complete communications system with federal funding.

We have some other items of interest including affordable and efficient vehicle repeaters, intercom systems and cameras to improve safety and efficiency.

Additional information is included on the attachment with this memo. We would welcome the opportunity to demonstrate this new technology and assist in any way possible.

Thanks in advance for your consideration. We shall look forward to serving you!



What do we do for fire departments?

Here are just a few or our products and services. We're ready to go to work for YOU!



New Communications Systems

DHS and SafeCom approved P25 Analog/digital radio systems are Now available on the Alabama State Contract from Falcon Direct. Choose from BK/Relm, ICOM, Midland, or Motorola. More information at http://falconinfo.blogspot.com/2008/10/alabama-state-contract-news.html. Call 1.800.489.2611 for a demonstration or assistance as required. We are here to help YOU!



Vehicle Camera Systems

The use of vehicle cameras in fire and rescue vehicles can improve safety (rear view cameras) and reduce litigation costs (Road-Vu camera/recorders. You can learn all about our vehicle cameras at www.info4u.us/RoadVu.pdf.



Vehicle Repeater Systems

New low cost in-band or cross band repeaters are now available from Falcon Direct to extend portable communications back to dispatch. Additional information is available at www.info4u.us/RoadTalk.pdf. A fixed station version is also available. Call 800.489.2611 for details.



Installation and Maintenance Services

If you are tired of paying too much and getting too little for installation and maintenance services, you need to know more about our UltraCare Plus program. Check us out. You'll be glad you did! More information is available at www.ultraCarePlus.com.



Vehicle Intercom Systems

Vehicle intercom systems improve communications, enhance safety for your personnel and provide compliance with mandatory NFPA and OSHA requirements. Falcon Direct has a system for every need at reasonable cost. Details available at www.falcondirect.com/intercoms.

We uniquely offer replacement batteries with a 3 year warranty, antennas with a 10 year warranty, and much, much more! Check out our fire department web page at www.fireradios.us and keep up with current news at http://falconinfo.blogspot.com. If you would like to apply for a regional grant in your area, please give us a call at 800.489.2611.

Burch H. Falkner